POLS GU4423: Political Economy Analysis of Elites and Institutions Department of Political Science, Columbia University

Spring 2025

Class meetings: Tuesdays and Thursdays, 2:40pm-3:55pm Location: 328 Uris Hall

Professor: John Marshall

Office: 705 International Affairs Building Office hours: Wednesdays, 2-4pm; signup

Email: jm4401@columbia.edu

COURSE OVERVIEW AND OBJECTIVES

This course examines political institutions and elite behavior from a political economy perspective. In particular, we will focus on how institutions, incentives, and coalitions shape the actions of governments, politicians, and bureaucrats, helping us to analyze these contemporary questions:

- Does state capacity matter, and why are some states stronger than others?
- Why do societies vary in the extent to which their governing institutions are democratic?
- How do democratic institutions affect developmental and distributive outcomes?
- When, if ever, do democratic institutions represent voters' policy preferences?
- Who becomes a politician, and does the type of elected politicians matter?
- Under what conditions does the media support political accountability?
- When are elections and policies subverted by special interests and clientelism?
- When do bureaucrats serve the state?
- What causes and prevents corruption?

This course has three core goals. First, the substantive goal is to familiarize students with foundational theoretical arguments and frontier empirical evidence pertaining to the political economy of elites and institutions. Second, the methodological goal is to empower students to understand and implement analytical techniques and empirical designs that can illuminate substantive research questions. Third, the skill-building goal is to expose students to the academic processes of reviewing papers, replicating and extending others' studies, presenting research projects, and developing and writing original research designs or papers.

We will use game-theoretic models and design-based causal inference to generate hypotheses, identify causal effects in developed and especially developing contexts, and seek to interpret

them. In contrast with POLS GR8422, "Political Economy Analysis of Political Behavior," which examines voter-level behavior through a political economy lens, this class examines how elite behavior interacts with political institutions and citizens to explain more macro phenomena. The methodological content of this course will cover applied mathematical models of behavior and systematically address methodological innovations as they arise. In particular, lectures (and associated readings) will cover the following statistical topics during the course: placebo tests; causal mediation; difference-in-discontinuities; synthetic control methods; estimating spillover effects; measurement error; and measuring elusive and sensitive variables.

COURSE PREREQUISITES

This course is primarily intended for postgraduate and advanced undergraduate students in Political Science and Economics. As such:

- The course will assume familiarity with intermediate game theory (i.e. statics and dynamic games with complete and incomplete information) and statistical methods of causal inference (e.g. experiments, instrumental variables, difference-in-differences, regression discontinuity). The purpose of this class is to deepen, complement, and apply these methods learned in other classes.
- For the replication assignment, students are expected to be proficient using a statistical software of their choice or in proving formal theoretical results.

Students should have taken, or be taking, game theory at least to the level of POLS GU4730 or ECON GU4415 and causal inference statistics at least to the level of POLS GU4722, ECON UN3981, or ECON GU4412. Ask the instructor if you are unsure if you have the relevant experience.

The class will be capped at 20 students. Preference will be given to postgraduate students and advanced undergraduate students.

COURSE STRUCTURE

The class is structured around two lectures held each week. Although participation will not be graded, students are expected to ask and engage with questions during lectures.

COURSE REQUIREMENTS

Grades will be assigned according to the following components of the course:

- Reviewer assignment (20%). Each student must write a referee report for a paper of their choice from the full reading list. The report should be 3-4 double-spaced pages long. A typical report contains the following information: (i) a succinct paragraph summarizing the paper; (ii) a paragraph or two describing the paper's principal contributions, relative to what we previously knew, as well as a brief summary of your main critiques and overall assessment of the paper; and (iii) a number of paragraphs critically engaging with the paper this could, for example, challenge or better motivate its theoretical importance or originality, highlight limits to the empirical contributions (i.e. what can be learned), or make theoretical or methodological suggestions to generalize the findings or demonstrate the robustness of results. If you really like the paper, the critical component of the review could also carefully explain why you think the paper makes a substantial contribution beyond what is already known. You may want to check out Macartan Humphreys' helpful reviewer guide at https://macartan.github.io/teaching/how-to-critique. The report is due via email by 11:55pm on *Friday February 28th 2025*.
- Replication and extension assignment (30%). Working *in pairs*, students will replicate and extend a *published* empirical or theoretical paper from the full reading list (and is different from the paper of your reviewer assignment). Most journals now require authors to deposit their data and replication code online, although older papers may require you to politely email authors to request their data. Mathematical proofs are usually in a paper's appendix or online appendix/supplementary materials. However, this assignment does *not* simply entail downloading the replication materials and checking that the code/proof is correct. Rather, after first verifying that the results of interest to you are indeed correct, you should explore a major additional line of enquiry or several minor lines of inquiry. The core of this task is the extension, not the replication! Lines of enquiry should:
 - O Investigate the robustness of the results; e.g. are the results robust to adding a potentially important omitted control? are sample restrictions justified? are the results sensitive to measurement choices? can you weaken or alter the assumptions required for proving the main results?
 - Extend the results; e.g. cast further light on the theoretical argument by examining theoretically-relevant moderators or mediators, consider additional outcome variables or related treatment variables, or conduct a similar analysis in a different context/sample to examine external validity.

The replication report is due via email by 11:55pm on *Friday March 28th 2025*. For statistical projects, students may use any software of their choice, but should provide replication data and code upon submission; this class will not teach the use of statistical software. For theoretical projects, all proofs should be provided. The write-up is expected to be 10-15 double-spaced pages.

• **Final research paper (50%).** This assignment should be a 15-30 page double-spaced paper undertaking original research. It can be one of two types:

- Research paper: an original paper addressing a topic related to the substantive themes of the course that uses some of the formal or empirical approaches encountered in the course (or even both!).
- o *Grant application* (most relevant for PhD students): applications (which you should intend to submit) should pertain to a substantive theme of the course and contain a detailed (possibly formal) theory, design, power calculation, preanalysis plan, and plan for external funding. In other words, it should be a research paper without the results.

Each student will present on their project in the final two classes; the final paper is due via email by 11:55pm on *Friday May 16th 2025*. Given that you will have plenty of time to write this paper, extensions will only be granted in exceptional circumstances; extensions will not be granted due to proximate exams or papers. You are welcome to take incompletes, but it is your responsibility to ensure that doing so complies with your program's requirements.

ACADEMIC INTEGRITY

Columbia University does not tolerate cheating or plagiarism in any form. Students violating the code of academic and professional conduct will be subject to disciplinary procedures. Guidelines on academic integrity are available at www.college.columbia.edu/academics/integrity, and all students are expected to be familiar with and abide by them.

Students are permitted to use AI tools to enhance their learning as they see fit. However, AI is unlikely to innovate in the ways this class demands. Students assume full responsibility for the accuracy and quality of their work; heavy reliance on AI-generated content could lead to inaccuracies or unintentional plagiarism, in addition to limiting research skill development.

COURSE OUTLINE

The following list of references provides a guideline for the readings that will be covered in lectures. Lectures will focus on the most influential, interesting, and pedagogical readings. Readings denoted by * will be the primary focus of lectures, while readings denoted by + relate to a methodological topic addressed in a lecture.

Lecture 1, 1/21 – Introduction and theorizing the effects of state capacity

*Acemoglu, Daron. 2005. "Politics and economics in weak and strong states." *Journal of Monetary Economics* 52(7):1199-1226.

Acemoglu, Daron, and James A. Robinson. 2018. "The Emergence of Weak, Despotic and Inclusive States." Working paper.

Acemoglu, Daron, and James A. Robinson. 2019. *The Narrow Corridor: States, Societies, and the Fate of Liberty*. Penguin.

Bates, Robert. 2020. *The Political Economy of Development*. Cambridge University Press.

Bates, Robert H., and Da-Hsiang Donald Lien. 1985. "A Note on Taxation, Development, and Representative Government." *Politics and Society* 14(1):53-70.

Berwick, Elissa, and Fotini Christia. 2018. "State Capacity Redux: Integrating Classical and Experimental Contributions to an Enduring Debate." *Annual Review of Political Science* 21:71-91.

Cantoni, Davide, Yuyu Chen, David Y. Yang, Noam Yuchtman, and Y. Jane Zhang. 2017. "Curriculum and Ideology." *Journal of Political Economy* 125(3):338-392.

*Dincecco, Mark, and Yuhua Wang. Forthcoming. "State Capacity in Historical Political Economy." In Jeffrey Jenkins and Jared Rubin, *Oxford Handbook of Historical Political Economy*, Oxford University Press.

Huntington, Samuel P. 1968. *Political Order in Changing Societies*. Yale University Press.

+Imbens, Guido W., and Donald B. Rubin. 2015. *Causal Inference for Statistics, Social, and Biomedical Sciences: An Introduction*. Cambridge University Press.

Mann, Michael. 1984. "The autonomous power of the state: Its origins, mechanisms and results." *European Journal of Sociology* 25:185-213.

*Olson, Mancur. 1993. "Dictatorship, Democracy, and Development." *American Political Science Review* 87(3):567-576.

Paglayan, Agustina S. 2022. "Education or Indoctrination? The Violent Origins of Public School Systems in an Era of State-Building." *American Political Science Review* 116(4):1242-1257.

Robinson, James. 2020. "How Different Social Scientists Think." Working paper.

Lecture 2, 1/23 – Does state capacity matter for economic and political outcomes?

Acemoglu, Daron, Giuseppe De Feo, and Giacomo Davide De Luca. 2020. "Weak states: Causes and consequences of the Sicilian Mafia." *Review of Economic Studies* 87(2):537-581.

Acemoglu, Daron, Camilo Garcia-Jimeno, and James A. Robinson. 2015. "State Capacity and Economic Development: A Network Approach." *American Economic Review* 105(8):2364-2409.

*Cantoni, Davide, Cathrin Mohr, and Matthias Weigand. 2024. "The Rise of Fiscal Capacity: Administration and State Consolidation in the Holy Roman Empire." *Econometrica* 92(5):1439-1472.

*Chambru, Cédric, Emeric Henry, and Benjamin Marx. 2024. "The Dynamic Consequences of State-Building: Evidence from the French Revolution." *American Economic Review* 114(11):3578-3622.

Charnysh, Volha. 2019. "Diversity, institutions, and economic outcomes: Post-WWII displacement in Poland." *American Political Science Review* 113(2):423-441.

Dell, Melissa, Nathan Lane, and Pablo Querubín. 2018. "The Historical State, Local Collective Action and Economic Development in Vietnam." *Econometrica* 86(6):2083-2121.

Dincecco, Mark, James Fenske, Anil Menon, and Shivaji Mukherjee. 2022. "Pre-Colonial Warfare and Long-Run Development in India." *Economic Journal* 132(643):981-1010.

*Dincecco, Mark, and Gabriel Katz. 2016. "State Capacity and Long-Run Economic Performance." *Economic Journal* 126(590):189-218.

Dincecco, Mark, and Mauricio Prado. 2012. "Warfare, fiscal capacity, and performance." *Journal of Economic Growth* 17(3):171-203.

*Dittmar, Jeremiah E., and Ralf R. Meisenzahl. 2020. "Public Goods Institutions, Human Capital, and Growth: Evidence from German History." *Review of Economic Studies* 87(2):959–996.

Evans, Peter. 1995. *Embedded Autonomy: States and Industrial Transformation*. Princeton University Press.

Fukuyama, Francis. 2004. "The Imperatives of State-Building." *Journal of Democracy* 15(2):17-31.

*Gennaioli, Nicola, and Ilia Rainer. 2007. "The modern impact of precolonial centralization in Africa." *Journal of Economic Growth* 12(3):185-234.

Gerschenkron, Alexander. 1966. *Economic Backwardness in Historical Perspective*. Belknap Press.

*Hanson, Jonathan K., and Rachel Sigman. 2021. "Leviathan's latent dimensions: Measuring state capacity for comparative political research." *Journal of Politics* 83(4):1495-1510.

*Heldring, Leander. 2023. "Bureaucracy as a Tool for Politicians: Evidence from Germany." Working paper.

Heldring, Leander. 2021. "The Origins of Violence in Rwanda." *Review of Economic Studies* 88(2):730-763.

Henn, Soeren J. "Complements or substitutes? How institutional arrangements bind traditional authorities and the state in Africa." *American Political Science Review* 117(3):871-890.

Krasner, Stephen. 1984. "Approaches to the State: Alternative Conceptions and Historical Dynamics." *Comparative Politics* 223-246.

Krueger, Anne O. 1990. "Government Failures in Development." *Journal of Economic Perspectives* 4(3):9-23.

Lee, Alexander. 2019. "Land, State Capacity, and Colonialism: Evidence From India." *Comparative Political Studies* 52(3):412-444.

*Michalopoulos, Stelios, and Elias Papaioannou. 2013. "Pre-Colonial Ethnic Institutions and Contemporary African Development." *Econometrica* 81(1):113-152.

Nunn, Nathan, and Diego Puga. 2012. "Ruggedness: The blessing of bad geography in Africa." *Review of Economics and Statistics* 94(1):20-36.

Lecture 3, 1/28 – Where do strong states come from? – top-down rapacity: wars and extraction

Abramson, Scott F. 2017. "The Economic Origins of the Territorial State." *International Organization* 71(1):97-130.

Acemoglu, Daron, Mikhail Golosov and Aleh Tsyvinski. 2010. "Power Fluctuations and Political Economy." *Journal of Economic Theory* 146(3):1009-1041.

*Besley, Timothy, and Torsten Persson. 2009. "The Origins of State Capacity: Property Rights, Taxation and Politics." *American Economic Review* 99(4):1218-1244.

Besley, Timothy, and Torsten Persson. 2010. "State Capacity, Conflict, and Development." *Econometrica* 78(1):1-34.

Blaydes, Lisa, and Christopher Paik. 2016. "The Impact of Holy Land Crusades on State Formation: War Mobilization, Trade Integration, and Political Development in Medieval Europe." *International Organization* 70(3):551-586.

Boix, Carles. 2015. *Political Order and Inequality: Their Foundations and their Consequences for Human Welfare*. Cambridge University Press.

Dincecco, Mark, James Fenske, and Massimiliano Gaetano Onorato. 2019. "Is Africa different? Historical conflict and state development." *Economic History of Developing Regions* 34(2):209-250.

Figueroa, Valentín. 2023. "The Protestant Road to Bureaucracy." World Politics 75(2):390-437.

Garfias, Francisco, and Emily Sellers. Forthcoming. "State Building in Historical Political Economy." In Jeffrey Jenkins and Jared Rubin, *Oxford Handbook of Historical Political Economy*, Oxford University Press.

*Garfias, Francisco, and Emily A. Sellars. Forthcoming. "Fiscal Legibility and State Development: Theory and Evidence from Colonial Mexico." *American Journal of Political Science*.

*Gennaioli, Nicola, and Hans-Joachim Voth. 2015. "State Capacity and Military Conflict." *Review of Economic Studies* 82(4):1409-1448.

Herbst, Jeffery I. 2000. *States and Power in Africa: Comparative Lessons in Authority and Control*. Princeton University Press.

Levi, Margaret. 1988. Of Rule and Revenue. University of California Press.

Mayshar, Joram, Omer Moav, and Zvika Neeman. 2013. "Geography, Transparency, and Institutions." *American Political Science Review* 111(3):622-636.

Mayshar, Joram, Omer Moav, and Luigi Pascali. 2022. "The Origin of the State: Land Productivity or Appropriability?" *Journal of Political Economy* 130(4):1091-1144.

Queralt, Didac. 2019. "War, International Finance, and Fiscal Capacity in the Long Run." *International Organization* 73(4):713-753.

*Sánchez de la Sierra, Raúl. 2020. "On the Origin of States: Stationary Bandits and Taxation in Eastern Congo." *Journal of Political Economy* 128(1):32-74.

Scheve, Kenneth, and David Stasavage. 2012. "Democracy, War, and Wealth: Lessons from Two Centuries of Inheritance Taxation." *American Political Science Review* 106(1):81-102.

Scott, James C. 1998. Seeing like a state: How Certain Schemes to Improve the Human Condition Have Failed. Yale University Press.

Slater, Daniel. 2010. Ordering Power: Contentious Politics and Authoritarian Leviathans in Southeast Asia. Cambridge University Press.

Thies, Cameron G. 2005. "War, Rivalry, and State Building in Latin America." *American Journal of Political Science* 49(3):451-465.

Tilly, Charles. 1985. "War Making and State Making as Organized Crime." In P. Evans, D. Rueschmeyer and T. Skocpol eds. *Bringing the State Back In*, Cambridge University Press.

Lecture 4, 1/30 – Where do strong states come from? – political competition and cooperation

*Acemoglu, Daron, James A. Robinson, and Rafael J. Santos. 2013. "The monopoly of violence: Evidence from Colombia." *Journal of the European Economic Association* 11(1):5-44.

*Allen, Robert C., Mattia C. Bertazzini, and Leander Heldring. 2023. "The Economic Origins of Government." *American Economic Review* 113(10):2507-2545.

Balán, Pablo, Augustin Bergeron, Gabriel Tourek, and Jonathan L. Weigel. 2022. "Local Elites as State Capacity: How City Chiefs Use Local Information to Increase Tax Compliance in the Democratic Republic of the Congo." *American Economic Review* 112(3):762-797.

Bates, Robert H. 2017. *The Development Dilemma: Security, Prosperity, and a Return to History*. Princeton University Press.

*Charnysh, Volha. 2019. "Diversity, Institutions, and Economic Outcomes: Post-WWII Displacement in Poland." *American Political Science Review* 113:423-441.

Fergusson, Leopoldo, Horacio Larreguy, and Juan Felipe Riaño. 2022. "Political Competition and State Capacity: Evidence from a Land Allocation Program in Mexico." *Economic Journal* 132(648):2815-2834.

*Garfias, Francisco. 2018. "Elite Competition and State Capacity Development: Theory and Evidence from Post-Revolutionary Mexico." *American Political Science Review* 112(2):339-357.

*Garfias, Francisco. 2019. "Elite Coalitions, Limited Government, and Fiscal Capacity Development: Evidence from Bourbon Mexico." *Journal of Politics* 81(1):94-111.

Grzymala-Busse, Anna. 2024. "Tilly goes to church: the religious and medieval roots of European state fragmentation." *American Political Science Review* 118(1):88-107.

Hariri, Jacob Gerner. 2012. "The Autocratic Legacy of Early Statehood." *American Political Science Review* 106(3):471-494.

Lazarev, Egor. 2023. State-Building as Lawfare: Custom, Sharia, and State Law in Postwar Chechnya. Cambridge University Press.

Mares, Isabela, and Didac Queralt. 2015. "The non-democratic origins of income taxation." *Comparative Political Studies* 48(14):1974-2009.

Migdal, Joel. 1988. Strong Societies and Weak States. Princeton University Press.

Muralidharan, Karthik, Paul Niehaus, and Sandip Sukhtankar. 2016. "Building State Capacity: Evidence from Biometric Smartcards in India." *American Economic Review* 106(1):2895-2929.

Osafo-Kwaako, Philip, and James A. Robinson. 2013. "Political Centralization in Pre-Colonial Africa." *Journal of Comparative Economics* 41(1):534-564.

Scott, James. 2009. *The Art of Not Being Governed: An Anarchist History of Upland Southeast Asia*. Yale University Press.

Wang, Yuhua. 2022. "Blood is thicker than water: Elite kinship networks and state building in imperial China." *American Political Science Review* 116(3):896-910.

Lecture 5, 2/4 – When do elites support democratization? – bottom-up threats

*Acemoglu, Daron, and James A. Robinson. 2006. *Economic Origins of Democracy and Dictatorship*. Chapter 6.

*Aidt, Toke S., and Raphaël Franck. 2015. "Democratization under the threat of revolution: Evidence from the Great Reform Act of 1832." *Econometrica* 83(2):505-547.

Aidt, Toke S., and Peter S. Jensen. 2014. "Workers of the World Unite! Franchise Extensions and the Threat of Revolution in Europe, 1820-1938." *European Economic Review* 72:52-75.

Angelucci, Charles, Simone Meraglia, and Nico Voigtlander. 2022. "How Merchant Towns Shaped Parliaments: From the Norman Conquest of England to the Great Reform Act." *American Economic Review* 112(10):3441-3487.

Boix, Carles. 2003. Democracy and Redistribution. Cambridge University Press.

Brückner, Markus, and Antonio Ciccone. 2011. "Rain and the democratic window of opportunity." *Econometrica* 79(3):923-947.

*Castañeda Dower, Paul, Evgeny Finkel, Scott Gehlbach, and Steven Nafziger. 2018. "Collective action and representation in autocracies: Evidence from Russia's great reforms." *American Political Science Review* 112(1):125-147.

*+Eggers, Andrew C., Guadalupe Tuñón, and Allan Dafoe. "Placebo tests for causal inference." *American Journal of Political Science* 68(3):1106-1121.

Gunitsky, Seva. 2018. "Democratic waves in historical perspective." *Perspectives on Politics* 16(3):634-651.

Haggard, Stephan, and Robert R. Kaufman. 2012. "Inequality and regime change: Democratic transitions and the stability of democratic rule." *American Political Science Review* 106(3):495-516.

+Hartman, Eric, and F. Daniel Hidalgo. 2018. "An Equivalence Approach to Balance and Placebo Tests." *American Journal of Political Science* 62(4):1000-1013.

Houle, Christian. 2009. "Inequality and Democracy: Why Inequality Harms Consolidation but Does Not Affect Democratization." *World Politics* 61(4):589-622.

Kuran, Timar. 1991. "Now Out of Never: The Element of Surprise in the East European Revolution of 1989." *World Politics* 44(1):7-48.

Wantchekon, Leonard, and Omar Garcia-Ponce. 2024. "Critical Junctures: Independence Movements and Democracy in Africa." *American Journal of Political Science* 68(4):1266-1285.

Woodberry. Robert. 2012. "The Missionary Roots of Liberal Democracy." *American Political Science Review* 106(2):244-274.

Lecture 6, 2/6 – When do elites support democratization? – top-down opportunities

Albertus, Michael, and Victor Gay. 2017. "Unlikely Democrats: Economic Elite Uncertainty under Dictatorship and Support for Democratization." *American Journal of Political Science* 61(3):624-641.

*Ansell, Ben, and David Samuels. 2010. "Inequality and democratization: A contractarian approach." *Comparative Political Studies* 43(12):1543-1574.

Dasgupta, Aditya. 2018. "Technological Change and Political Turnover: The Democratizing Effects of the Green Revolution in India." *American Political Science Review* 112(4):918-938.

Hollyer, James R., B. Peter Rosendorff, and James Raymond Vreeland. 2005. "Transparency, protest, and autocratic instability." *American Political Science Review* 109(4):764-784.

Iversen, Torben, and David Soskice. 2018. *Democracy and Prosperity: The Reinvention of Capitalism Through a Turbulent Century*. Princeton University Press. Chapter 2.

*Jha, Saumitra. 2015. "Financial asset holdings and political attitudes: Evidence from revolutionary England." *Quarterly Journal of Economics* 130(3):1485-1545.

*Lizzeri, Alessandro, and Nicola Persico. 2004. "Why did the elites extend the suffrage? Democracy and the scope of government, with an application to Britain's "age of reform"." *Quarterly Journal of Economics* 119(2):707-765.

Llavador, Humberto, and Robert J. Oxoby. 2005. "Partisan competition, growth, and the franchise." *Quarterly Journal of Economics* 120(3):1155-1189.

North, Douglass, and Barry Weingast. 1989. "Constitutions and Commitment: The Evolution of Institutions Governing Public Choice in Seventeenth-Century England." *Journal of Economic History* 49(4):803-832.

Puga, Diego, and Daniel Trefler. 2014. "International trade and institutional change: Medieval Venice's response to globalization." *Quarterly Journal of Economics* 129(2):753-821.

*Treisman, Daniel. 2020. "Democracy by Mistake: How the Errors of Autocrats Trigger Transitions to Freer Governments." *American Political Science Review* 114(3):792-810.

Lecture 7, 2/11 – Do democratic institutions make a difference?

*Acemoglu, Daron, Simon Johnson, and James A. Robinson. 2001. "The Colonial Origins of Comparative Development: An Empirical Investigation." *American Economic Review* 91:1369-1401.

Acemoglu, Daron, Suresh Naidu, Pascual Restrepo, and James A. Robinson. 2015. "Democracy, Redistribution, and Inequality." In *Handbook of Income Distribution Volume* 2, Elsevier, 1885-1966.

*Acemoglu, Daron, Suresh Naidu, Pascual Restrepo, and James A. Robinson. 2019. "Democracy does cause growth." *Journal of Political Economy* 127(1):47-100.

Albertus, Michael. 2015. *Autocracy and Redistribution: The Politics of Land Reform.* Cambridge University Press.

Albertus, Michael, and Victor Menaldo. 2014. "Gaming Democracy: Elite Dominance During Transition and the Prospects for Redistribution." *British Journal of Political Science* 44(3):575-603.

Banerjee, Abhijit, and Lakshmi Iyer. 2005. "History, Institutions, and Economic Performance: The Legacy of Colonial Land Tenure Systems in India." *American Economic Review* 95(4):1190-1213.

*Beath, Andrew, Fotini Christia, and Ruben Enikolopov. 2018. "Do Elected Councils Improve Governance? Experimental Evidence on Local Institutions in Afghanistan." Working paper.

Beath, Andrew, Fotini Christia, and Ruben Enikolopov. 2017. "Direct Democracy and Resource Allocation: Experimental Evidence from Afghanistan." *Journal of Development Economics* 124:199-213.

Berlinski, Samuel, and Torun Dewan. 2011. "The Political Consequences of Franchise Extension: Evidence from the Second Reform Act." *Quarterly Journal of Political Science* 6(3-4):329-376.

Boix, Carles and Susan Stokes. 2003. "Endogenous Democratization." World Politics 55(4):517-549.

Dasgupta, Aditya, and Daniel Ziblatt. 2022. "Capital Meets Democracy: The Impact of Franchise Extension on Sovereign Bond Markets." *American Journal of Political Science* 66(3):630-647.

Dell, Melissa, and Benjamin A. Olken. 2020. "The Development Effects of the Extractive Colonial Economy: The Dutch Cultivation System in Java." *Review of Economic Studies* 87(1):164-203.

*Glaeser, Edward L., Rafael La Porta. Florencio Lopez-de-Silanes, and Andrei Shleifer. 2004. "Do Institutions Cause Growth?" *Journal of Economic Growth* 8:271-303.

Harding, Robin, and David Stasavage. 2013. "What Democracy Does (and Doesn't Do) for Basic Services: School Fees, School Inputs, and African Elections." *Journal of Politics* 76(1):229-245.

Iyer, Lakshmi. 2010. "Direct versus Indirect Colonial Rule in India: Long-Term Consequences." *Review of Economics and Statistics* 92(4):693-713.

Kudamatsu, Masayuki. 2012. "Has Democratization Reduced Infant Mortality In Sub-Saharan Africa? Evidence from Micro Data." *Journal of the European Economic Association* 10(6):1294-1317.

Martinez, Luis. 2022. "How Much Should We Trust the Dictator's GDP Growth Estimates?" *Journal of Political Economy* 130(10):2731-2769.

Martinez-Bravo, Monica, Priya Mukherjee, and Andreas Stegmann. 2017. "The Non-Democratic Roots of Elite-Capture: Evidence from Soeharto Mayors in Indonesia." *Econometrica* 85(6):1991-2010.

Meyersson, Erik. 2016. "Political Man on Horseback: Coups and Development." Working paper.

Michalopoulos, Stelios, and Elias Papaioannou. 2014. "National Institutions and Subnational Development in Africa." *Quarterly Journal of Economics* 129(1):151-213.

*Miller, Max. 2024. "Who values democracy?" Working paper.

Mulligan, Casey, B., Ricard Gil, and Xavier Sala-i-Martin. 2004. "Do Democracies Have Different Public Policies than Nondemocracies?" *Journal of Economic Perspectives* 18(1):51-74.

Nunn, Nathan. 2008. "The Long-Term Effects of Africa's Slave Trades." *Quarterly Journal of Economics* 123(1):139-176.

Ofosu, George Kwaku. 2019. "Do fairer elections increase the responsiveness of politicians?" *American Political Science Review* 113(4):963-979.

Olken, Benjamin A. 2010. "Direct democracy and local public goods: Evidence from a field experiment in Indonesia." *American Political Science Review* 104(2):243-267.

Paglayan, Agustina S. 2021. "The Non-Democratic Roots of Mass Education: Evidence from 200 Years." *American Political Science Review* 115(1):179-198.

Papaioannou, Elias, and Gregorios Siourounis. 2008. "Democratisation and growth." *Economic Journal* 118(532):1520-1551.

Rodrik, Dani, and Romain Wacziarg. 2005. "Do democratic transitions produce bad economic outcomes?" *American Economic Review* 95(2):50-55.

Rodrik, Dani, Arvind Subramanian, and Francesco Trebbi. 2004. "Institutions rule: the primacy of institutions over geography and integration in economic development." *Journal of Economic Growth* 9(2):131-165.

Ross, Michael. 2006. "Is Democracy Good for the Poor?" *American Journal of Political Science* 50(4):860-874.

Sokoloff, Kenneth L., and Stanley L. Engerman. 2000. "History Lessons: Institutions, Factors Endowments, and Paths of Development in the New World." *Journal of Economic Perspectives* 14(3):217-232.

Stasavage, David. 2005. "Democracy and Education Spending in Africa." *American Journal of Political Science* 49:343-358.

Timmons, Jeffrey F. 2010. "Does democracy reduce economic inequality?" *British Journal of Political Science* 40(4):741-757.

Lecture 8, 2/13 – Why can political institutions have long-lasting effects?

Acemoglu, Daron, and James A. Robinson. 2012. Why Nations Fail: The Origins of Power, Prosperity and Poverty. Crown Business.

*Acemoglu, Daron, and James A. Robinson. 2008. "Persistence of Power, Elites, and Institutions." *American Economic Review* 98(1):267-293.

Acemoglu, Daron, Davide Ticchi, and Andrea Vindigni. 2010. "Emergence and Persistence of Inefficient States." *Journal of European Economic Association* 9(2):177-208.

+Acharya, Avidit, Matthew Blackwell, and Maya Sen. 2016. "Explaining causal findings without bias: Detecting and assessing direct effects." *American Political Science Review* 110(3):512-529.

Bisin, Alberto, and Thierry Verdier. 2001. "The Economics of Cultural Transmission and the Dynamics of Preferences." *Journal of Economic Theory* 97(2):298-319.

Bleakley, Hoyt, and Jeffrey Lin. 2012. "Portage and path dependence." *Quarterly Journal of Economics* 127(2):587-644.

Bueno de Mesquita, Bruce, Alastair Smith, James D. Morrow, and Randolph M. Siverson. 2005. *The Logic of Political Survival*. MIT Press.

Bueno de Mesquita, Bruce, James D. Morrow, Randolph M. Siverson, and Alastair Smith. 2002. "Political institutions, policy choice and the survival of leaders." *British Journal of Political Science* 32(4):559-590.

+Bullock, John G., Donald P. Green, and S. E. Ha. 2010. "Yes, but what's the mechanism? (don't expect an easy answer)." *Journal of Personality and Social Psychology* 98(4):550-558.

Dal Bó, Ernesto, Pedro Dal Bó, and Jason Snyder. 2009. "Political dynasties." *Review of Economic Studies* 76(1):115-142.

David, Paul A. 1985. "Clio and the Economics of QWERTY." *American Economic Review* 75(2):332-337.

+Dawid, Philip, Macartan Humphreys, and Monica Musio. 2019. "Bounding Causes of Effects with Mediators." Working paper.

*Dell, Melissa. 2010. "The Persistent Effects of Peru's Mining Mita." *Econometrica* 78(6):1863-1903.

Fouka, Vasiliki. 2020. "Backlash: The unintended effects of language prohibition in US schools after World War I." *Review of Economic Studies* 87(1):204-239.

Gandhi, Jennifer, and Adam Przeworski. 2007. "Authoritarian Institutions and the Survival of Autocrats." *Comparative Political Studies* 40(11):1279-1301.

Hall, Peter A., and David Soskice. 2001. "An Introduction to Varieties of Capitalism." In Peter A. Hall and David Soskice, eds., *Varieties of Capitalism: The Institutional Foundations of Comparative Advantage*, Oxford University Press. Chapter 1.

+Imai, Kosuke, Luke Keele, Dustin Tingley, and Teppei Yamamoto. 2011. "Unpacking the Black Box of Causality: Learning About Causal Mechanisms From Experimental and Observational Studies." *American Political Science Review* 105(4):765-789.

*+Imai, Kosuke, Luke Keele, and Teppei Yamamoto. 2010. "Identification, Inference and Sensitivity Analysis for Causal Mediation Effects." *Statistical Science* 25(1):51-71.

Nunn, Nathan. 2008. "The long-term effects of Africa's slave trades." *Quarterly Journal of Economics* 123(1):139-176.

*Nunn, Nathan, and Leonard Wantchekon. 2011. "The slave trade and the origins of mistrust in Africa." *American Economic Review* 101(7):3221-3252.

Querubín, Pablo. 2016. "Family and Politics: Dynastic Persistence in the Philippines." *Quarterly Journal of Political Science* 11(2):151-181.

+VanderWeele, Tyler. 2016. "Mediation Analysis: A Practitioner's Guide." *Annual Review of Public Health* 37:17-32.

Lecture 9, 2/18 – Core models of policy choice under (plurality) electoral competition

*Alesina, Alberto. 1988. "Credibility and policy convergence in a two-party system with rational voters." *American Economic Review* 78(4):796-805.

Arrow, Kenneth J. 2012. Social Choice and Individual Values. Yale University Press.

Banerjee, Abhijit, and Esther Duflo. 2014. "Under the Thumb of History? Political Institutions and the Scope for Action." *Annual Review of Economics* 6:951-971.

Calvert, Randall L. 1985. "Robustness of the multidimensional voting model: Candidate motivations, uncertainty, and convergence." *American Journal of Political Science* 29(1):69-95.

Dasgupta, Partha, and Eric Maskin. 2008. "On the Robustness of Majority Rule." *Journal of the European Economic Association* 6(5):949-973.

Lindbeck, Assar, and Jörgen W. Weibull. 1987. Balanced-budget redistribution as the outcome of political competition." *Public Choice* 52(3):273-297.

Maskin, Eric. Forthcoming. "Borda's rule and Arrow's independence condition." *Journal of Political Economy*.

Meltzer, Allan H., and Scott F. Richard. 1981. "A rational theory of the size of government." *Journal of Political Economy* 89(5):914-927.

*Persson, Torsten, and Guido E. Tabellini. 2000. *Political Economics: Explaining Economic Policy*. MIT Press. Chapters 2-3.

Shepsle, Kenneth A. 1979. "Institutional Arrangements and Equilibrium in Multidimensional Voting Models." *American Journal of Political Science* 23(1):27-59.

Lecture 10, 2/20 – The role of electoral and legislative institutions

Acemoglu, Daron, James A. Robinson, and Ragnar Torvik. 2013. "Why do voters dismantle checks and balances?" *Review of Economic Studies* 80(3):845-875.

*Albouy, David. 2013. "Partisan representation in Congress and the geographic distribution of federal funds." *Review of Economics and Statistics* 95(1):127-141.

Alesina, Alberto, and Guido E. Tabellini. 1990. "A Positive Theory of Fiscal Deficits and Government Debt." *Review of Economic Studies* 57(3):403-414.

Austen-Smith, David. 2000. "Redistributing Income under Proportional Representation." *Journal of Political Economy* 108(6):1235-1269.

*Baron, David P., and John Ferejohn. 1989. "Bargaining in Legislatures." *American Political Science Review* 83(4):1181-1206.

Baron, David P., and Daniel Diermeier. 2000. "Elections, governments, and parliaments in proportional representation systems." *Quarterly Journal of Economics* 116(3):933-967.

Battaglini, Marco, and Stephen Coate. 2005. "Inefficiency in Legislative Policy-Making: A Dynamic Analysis." *American Economic Review* 97(1):118-149.

Beath, Andrew, Fotini Christia, Georgy Egorov, and Ruben Enikolopov. 2016. "Electoral rules and political selection: Theory and evidence from a field experiment in Afghanistan." *Review of Economic Studies* 83(3):932-968.

Bernheim, B. Douglas, S. Nageeb Ali and Xiaochen Fan. 2019. "Predictability and Power in Legislative Bargaining." *Review of Economic Studies* 86(2):500-525.

Boix, Carles. 1999. "Setting the Rules of the Game: The Choice of Electoral Systems in Advanced Democracies." *American Political Science Review* 93(3):609-624.

Bordignon, Massimo, Tommaso Nannicini, and Guido Tabellini. 2016. "Moderating political extremism: single round versus runoff elections under plurality rule." *American Economic Review* 106(8):2349-2370.

Bouton, Laurent. 2013. "A theory of strategic voting in runoff elections." *American Economic Review* 103(4):1248-1288.

Cusack, Thomas R., Torben Iversen, and David Soskice. 2007. "Economic interests and the origins of electoral systems." *American Political Science Review* 101(3):373-391.

Fernandez, Raquel, and Dani Rodrik. 1991. "Resistance to Reform: Status Quo Bias in the Presence of Individual-Specific Uncertainty." *American Economic Review* 81(5):1146-1155.

*Fujiwara, Thomas. 2011. "A regression discontinuity test of strategic voting and duverger's law." *Quarterly Journal of Political Science* 6(3-4):197-233.

Hinnerich, Björn Tyrefors, and Per Pettersson-Lidbom. 2014. "Democracy, redistribution, and political participation: Evidence from Sweden 1919 – 1938." *Econometrica* 82(3):961-993.

Iversen, Torben, and David Soskice. 2006. "Electoral institutions and the politics of coalitions: Why some democracies redistribute more than others." *American Political Science Review* 100(2):165-181.

Knight, Brian. 2005. "Estimating the value of proposal power." *American Economic Review* 95(5):1639-1652.

*Lizzeri, Alessandro, and Nicola Persico. 2001. "The provision of public goods under alternative electoral incentives." *American Economic Review* 91(1):225-239.

Morelli, Massimo. 1999. "Demand competition and policy compromise in legislative bargaining." *American Political Science Review* 93(4):809-820.

Morelli, Massimo. 2004. "Party formation and policy outcomes under different electoral systems." *Review of Economic Studies* 71(3):829-853.

Myerson, Roger B. 1993. "Incentives to Cultivate Favored Minorities Under Alternative Electoral Systems." *American Political Science Review* 87(4):856-869.

Persson, Torsten, and Guido E. Tabellini. 2000. *Political Economics: Explaining Economic Policy*. MIT Press. Chapters 9 and 10.

*Persson, Torsten, Gerard Roland, and Guido Tabellini. 2000. "Comparative Politics and Public Finance." *Journal of Political Economy* 108(6):1121-1161.

Persson, Torsten, and Guido E. Tabellini. 2004. "Constitutional Rules and Fiscal Policy Outcomes." *American Economic Review* 94(1):25-45.

Romer, Thomas, and Howard Rosenthal. 1978. "Political resource allocation, controlled agendas, and the status quo." *Public Choice* 33(4):27-43.

Lecture 11, 2/25 – To what extent do politicians represent their constituents' interests in office? – effects of changing the principal and informing the agent

Aidt, Toke S., and Bianca Dallal. 2008. "Female Voting Power: The Contribution of Women's Suffrage to the Growth of Social Spending in Western Europe (1869-1960)." *Public Choice* 134(3/4):391-417.

Berlinski, Samuel, and Torun Dewan. 2011. "The Political Consequences of Franchise Extension: Evidence from the Second Reform Act." *Quarterly Journal of Political Science* 6:329-376.

*Butler, Daniel M., and David W. Nickerson. 2011. "Can learning constituency opinion affect how legislators vote? Results from a field experiment." *Quarterly Journal of Political Science* 6(1):55-83.

Cascio, Elizabeth U., and Ebonya Washington. 2014. "Valuing the Vote: The Redistribution of Voting Rights and State Funds Following the Voting Rights Act of 1965." *Quarterly Journal of Economics* 129(1):379-433.

Dunning, Thad, and Janhavi Nilekani. 2013. "Ethnic Quotas and Political Mobilization: Caste, Parties, and Distribution in Indian Village Councils." *American Political Science Review* 107(1):35-56.

*Fujiwara, Thomas. 2015. "Voting technology, political responsiveness, and infant health: Evidence from Brazil." *Econometrica* 83(2):423-464.

Gavazza, Alessandro, Mattia Nardotto, and Tommaso Valletti. 2019. "Internet and Politics: Evidence from U.K. Local Elections and Local Government Policies." *Review of Economic Studies* 86(5):2092-2135.

*Liaqat, Asad. 2020. "No Representation Without Information: Politician Responsiveness to Citizen Preferences." Working paper.

*Lott, Jr., John R., and Lawrence W. Kenny. 1999. "Did Women's Suffrage Change the Size and Scope of Government?" *Journal of Political Economy* 107(6):1163-1198.

Martinez-Bravo, Monica, Gerard Padró i Miquel, Nancy Qian, and Yang Yao. 2022. "The Rise and Fall of Local Elections in China." *American Economic Review* 112(9):2921-2958.

*Miller, Grant. 2008. "Women's Suffrage, Political Responsiveness, and Child Survival in American History." *Quarterly Journal of Economics* 123(3):1287-1327.

Lecture 12, 2/27 – To what extent do politicians represent their constituents' interests in office? – effects of changing the agent

Brollo, Fernanda, and Ugo Troiano. 2016. "What happens when a woman wins an election? Evidence from close races in Brazil." *Journal of Development Economics* 122:28-45.

Beaman, Lori, Raghabendra Chattopadhyay, Esther Duflo, Rohini Pande, and Petia Topalova. 2009. "Powerful Women: Does Exposure Reduce Bias?" *Quarterly Journal of Economics* 124(4):1497-1540.

+Bertoli, Andrew, and Chad Hazlett. "Seeing like a District: Understanding What Close-Election Designs for Leader Characteristics Can and Cannot Tell Us." Working paper.

*Burgess, Robin, Remi Jedwab, Edward Miguel, Ameet Morjaria, and Gerard Padró i Miquel. 2015. "The Value of Democracy: Evidence from Road Building in Kenya." *American Economic Review* 105(6):1817-1851.

*Chattopadhyay, Raghabendra, and Esther Duflo. 2004. "Women as policy makers: Evidence from a randomized policy experiment in India." *Econometrica* 72(5):1409-1443.

Dube, Oeindrila, and S. P. Harish. 2020. "Queens." *Journal of Political Economy* 128(7):2579-2652.

Cheremukhin, Anton, Mikhail Golosov, Sergei Guriev. and Aleh Tsyvinski. 2024. "The Political Development Cycle: The Right and the Left in People's Republic of China from 1953." *American Economic Review* 114(4):1107-1139.

Ferreira, Fernando, and Joseph Gyourko. 2009. "Do Political Parties Matter? Evidence from U.S. Cities." *Quarterly Journal of Economics* 124(1):399-422.

Franck, Raphael, and Ilia Rainer. 2012. "Does the Leader's Ethnicity Matter? Ethnic Favoritism, Education, and Health in Sub-Saharan Africa." *American Political Science Review* 106(2):294-325.

Gulzar, Saad, Nicolas Haas, and Benjamin Pasquale. 2020. "Does Political Affirmative Action Work, and for Whom? Theory and Evidence on India's Scheduled Areas." *American Political Science Review* 114(4):1230-1246.

Hopkins, Daniel J., and Katherine T. McCabe. 2012. "After it's too late: estimating the policy impacts of black mayoralties in US Cities." *American Politics Research* 40(4):665-700.

*Lee, David S., Enrico Moretti, and Matthew J. Butler. 2004. "Do voters affect or elect policies? Evidence from the US House." *Quarterly Journal of Economics* 119(3):807-859.

*+Marshall, John. 2023. "When can close election RDDs identify the effects of winning politician characteristics?" *American Journal of Political Science* 67(4):1040-1066.

Pande, Rohini. 2003. "Can mandated political representation increase policy influence for disadvantaged minorities? Theory and evidence from India." *American Economic Review* 93(4):1132-1151.

Pettersson-Lidbom, Per. 2018. "Do Parties Matter for Economic Outcomes? A Regression-Discontinuity Approach." *Journal of the European Economic Association* 6(5):1037-1056.

Scheve, Kenneth, and David Stasavage. 2009. "Institutions, partisanship, and inequality in the long run." *World Politics* 61(2):215-253.

Washington, Ebonya. 2008. "Female Socialization: How Daughters Affect Their Legislator Fathers' Voting on Women's Issues." *American Economic Review* 98(1):311-332.

Lecture 13, 3/4 – Candidacy: Who runs for office, and how to attract good politicians?

Arora, Ashna. 2022. "Election by community consensus: Effects on political selection and governance." *Review of Economics and Statistics* 104(2):321-335.

Ashworth, Scott, and Ethan Bueno de Mesquita. 2008. "Electoral selection, strategic challenger entry, and the incumbency advantage." *Journal of Politics* 70(4):1006-1025.

Bai, Ying, and Ruixue Jia. 2016. "Elite recruitment and political stability: the impact of the abolition of China's civil service exam." *Econometrica* 84(2):677-733.

*Besley, Timothy, and Stephen Coate. 1997. "An economic model of representative democracy." *Quarterly Journal of Economics* 112(1):85-114.

*Besley, Timothy, Olle Folke, Torsten Persson, and Johanna Rickne. 2017. "Gender quotas and the crisis of the mediocre man: Theory and evidence from Sweden." *American Economic Review* 107(8):2204-2242.

Callander, Steven. 2008. "Political motivations." *Review of Economic Studies* 75(3):671-697.

Caselli, Francesco, and Massimo Morelli. 2004. "Bad politicians." *Journal of Public Economics* 88(3-4):759-782.

*Casey, Katherine, Abou Bakarr Kamara, and Niccolo Meriggi. 2021. "An Experiment in Candidate Selection." *American Economic Review* 111(5):1575-1612.

Cruz, Cesi, Julien Labonne, and Pablo Querubín. 2017. "Politician family networks and electoral outcomes: Evidence from the Philippines." *American Economic Review* 107(10):3006-3037.

Dal Bó, Ernesto, and Frederico Finan. 2018. "Progress and Perspectives in the Study of Political Selection." *Annual Review of Economics* 10:541-575.

Dal Bó, Ernesto, Frederico Finan, Olle Folke, Torsten Persson, and Johanna Rickne. 2017. "Who becomes a politician?" *Quarterly Journal of Economics* 132(4):1877-1914.

Deserranno, Erika, Miri Stryjan, and Munshi Sulaiman. 2019. "Leader selection and service delivery in community groups: Experimental evidence from Uganda." *American Economic Journal: Applied Economics* 11(4):240-267.

Eggers, Andrew, and Jens Hainmueller. 2009. "MPs for Sale? Estimating Returns to Office in Post-War British Politics." *American Political Science Review* 103(4):513-533.

Fisman, Raymond, Florian Schulz, and Vikrant Vig. 2014. "The private returns to public office." *Journal of Political Economy* 122(4):806-862.

Fouirnaies, Alexander. 2021. "How do campaign spending limits affect elections? evidence from the United Kingdom 1885-2019." *American Political Science Review* 115(2):395-411.

Gulzar, Saad. 2021. "Who enters politics and why?" *Annual Review of Political Science* 24:253-275.

*Gulzar, Saad, and Muhammad Yasir Khan. 2021. ""Good Politicians": Experimental Evidence on Motivations for Political Candidacy and Government Performance." Working Paper.

Gulzar, Saad, Zuhad Hai, and Binod Kumar Paudel. 2021. "Information, Candidate Selection, and Quality of Representation: Evidence from Nepal." *Journal of Politics* 83(4):1511-1528.

*Hall, Andrew. 2019. Who Wants to Run? How the Devaluing of Political Office Drives Polarization. Chicago University Press.

Palfrey, Thomas R. 1984. "Spatial equilibrium with entry." *Review of Economic Studies* 51(1):139-156.

Thompson, Daniel M., James J. Feigenbaum, Andrew B. Hall, and Jesse Yoder. 2019. "Who Becomes a Member of Congress? Evidence From De-Anonymized Census Data." Working paper.

No class, 3/6 – Select paper to replicate and extend by 3/7

Lecture 14, 3/11 – Does politician "quality" affect policy outcomes?

*Anzia, Sarah F., and Christopher R. Berry. 2011. "The Jackie (and Jill) Robinson effect: Why do congresswomen outperform congressmen?" *American Journal of Political Science* 55(3):478-493.

Berry, Christopher R., and Anthony Fowler. 2021. "Leadership or luck? Randomization inference for leader effects in politics, business, and sports." *Science Advances* 7(4):eabe3404.

Besley, Timothy, Jose G. Montalvo, and Marta Reynal-Querol. 2011. "Do educated leaders matter?" *Economic Journal* 121(554):205-227.

Brollo, Fernanda, Tommaso Nannicini, Roberto Perotti, and Guido Tabellini. 2013. "The political resource curse." *American Economic Review* 103(5):1759-1796.

*+Eggers, Andrew C., Ronny Freier, Veronica Grembi, and Tommaso Nannicini. 2018. "Regression discontinuity designs based on population thresholds: Pitfalls and solutions." *American Journal of Political Science* 62(1):210-229.

Ferraz, Claudio, and Frederico Finan. 2011. "Electoral accountability and corruption: Evidence from the audits of local governments." *American Economic Review* 101(4):1274-1311.

*Ferraz, Claudio, and Frederico Finan. 2011. "Motivating politicians: The impacts of monetary incentives on quality and performance." NBER working paper 14906.

*Gagliarducci, Stefano, and Tommaso Nannicini. 2013. "Do Better Paid Politicians Perform Better? Disentangling Incentives from Selection." *Journal of the European Economic Association* 11(2):369-398.

*Jones, Benjamin F., and Benjamin A. Olken. 2005. "Do leaders matter? National leadership and growth since World War II." *Quarterly Journal of Economics* 120(3):835-864.

Lecture 15, 3/13 – Political institutions and voter selection and control of politicians

Acemoglu, Daron, Georgy Egorov and Konstantin Sonin. 2010. "Political Selection and Persistence of Bad Governments." *Quarterly Journal of Economics* 125(4):1511-1576.

Acemoglu, Daron, James A. Robinson, and Thierry Verdier. 2004. "Kleptocracy and Divide-and-Rule: A Model of Personal Rule." *Journal of the European Economic Association* 2(2):162-192.

*Alt, James, Ethan Bueno de Mesquita, and Shanna Rose. 2011. "Disentangling accountability and competence in elections: Evidence from US term limits." *Journal of Politics* 73(1):171-186.

Ashworth, Scott. 2005. "Reputational dynamics and political careers." *Journal of Law, Economics, and Organization* 21(2):441-466.

Banks, Jeffrey S., and Rangarajan K. Sundaram. 1998. "Optimal Retention in Agency Problems." *Journal of Economic Theory* 82:293-323.

Besley, Timothy, and Anne Case. 1995. "Does Electoral Accountability Affect Economic Policy Choices? Evidence from Gubernatorial Term Limits." *Quarterly Journal of Economics* 110(3):769-798.

Canes-Wrone, Brandice, Michael C. Herron, and Kenneth W. Shotts. 2001. "Leadership and pandering: A theory of executive policymaking." *American Journal of Political Science* 45(3):532-550.

*Dal Bo, Ernesto, and Martin A. Rossi. 2011. "Term Length and the Effort of Politicians." *Review of Economic Studies* 78(4):1237-1263.

De Janvry, Alain, Frederico Finan, and Elisabeth Sadoulet. 2012. "Local electoral incentives and decentralized program performance." *Review of Economics and Statistics* 94(3):672-685.

Duggan, John, and César Martinelli. 2017. "The political economy of dynamic elections: Accountability, commitment, and responsiveness." *Journal of Economic Literature* 55(3):916-984.

Fearon, James D. 1999. "Electoral accountability and the control of politicians: selecting good types versus sanctioning poor performance." In Manin, Przeworski, and Stokes, eds., *Democracy, Accountability and Representation*. Cambridge University Press.

Ferraz, Claudio, and Frederico Finan. 2011. "Electoral accountability and corruption: Evidence from the audits of local governments." *American Economic Review* 101(4):1274-1311.

*Fouirnaies, Alexander, and Andrew B. Hall. 2022. "How Do Electoral Incentives Affect Legislator Behavior?" *American Political Science Review* 116(2):662-676.

*Gehlbach, Scott. 2021. *Formal models of domestic politics*. Cambridge University Press. Chapter 7.

Maskin, Eric, and Jean Tirole. 2004. "The politician and the judge: Accountability in government." *American Economic Review* 94(4):1034-1054.

Padro i Miquel, Gerard. 2008. "The Control of Politicians in Divided Societies: Politics of Fear." *Review of Economic Studies* 74(4):1259-1274.

Rogoff, Kenneth S. 1990. "Equilibrium political budget cycles." *American Economic Review* 80(1):21-36.

No class, 3/18 and 3/20 – Spring break

Lecture 16, 3/25 – How does media coverage influence politician behavior in office?

Arceneaux, Kevin, Martin Johnson, René Lindstädt, and Ryan J. Vander Wielen. 2016. "The influence of news media on political elites: Investigating strategic responsiveness in Congress." *American Journal of Political Science* 60(1):5-29.

Avis, Eric, Claudio Ferraz, and Frederico Finan. 2018. "Do government audits reduce corruption? Estimating the impacts of exposing corrupt politicians." *Journal of Political Economy* 126(5):1912-1964.

*Banerjee, Abhijit V., Nils Enevoldsen, Rohini Pande. and Michael Walton. 2021. "Public Information is an Incentive for Politicians: Experimental Evidence from Delhi Elections." Working paper.

Besley, Timothy, and Robin Burgess. 2002. "The Political Economy of Government Responsiveness: Theory and Evidence from India." *Quarterly Journal of Economics* 117(5):1415-1451.

*Durante, Ruben, and Ekaterina Zhuravskaya. 2018. "Attack When the World Is Not Watching? US News and the Israeli-Palestinian Conflict." *Journal of Political Economy* 126(3):1085-1133.

Drago, Francesco, Tomasso Nannicini, and Francesco Sobbrio. 2014. "Meet the press: How voters and politicians respond to newspaper entry and exit." *American Economic Journal: Applied Economics* 6(3):159-188.

*Eisensee, Thomas, and David Strömberg. 2007. "News droughts, news floods, and US disaster relief." *Quarterly Journal of Economics* 122(2):693-728.

Gentzkow, Matthew, Jesse M. Shapiro, and Michael Sinkinson. 2011. "The Effect of Newspaper Entry and Exit on Electoral Politics." *American Economic Review* 101(7):2980-3018.

Gohdes, Anita R. 2020. "Repression technology: Internet accessibility and state violence." *American Journal of Political Science* 64(3):488-503.

*Grossman, Guy, and Kristin Michelitch. 2018. "Information Dissemination, Competitive Pressure, and Politician Performance between Elections: A Field Experiment in Uganda." *American Political Science Review* 112(2):280-301.

*Snyder, James, and David Strömberg. 2010. "Press Coverage and Political Accountability." *Journal of Political Economy* 118(2):355-408.

Strömberg, David. 2004. "Mass media competition, political competition, and public policy." *Review of Economic Studies* 71(1):265-284.

Lecture 17, 3/27 – What does the media choose to report? – supply side editorial control

Alonso, Ricardo, and Gerard Padró i Miquel. 2022. "Competitive Capture of Public Opinion." Working paper.

*Anderson, Simon P., and John McLaren. 2012. "Media mergers and media bias with rational consumers." *Journal of the European Economic Association* 10:831-859.

*Besley, Timothy, and Andrea Prat. 2006. "Handcuffs for the grabbing hand? Media capture and government accountability." *American Economic Review* 96(3):720-736.

Boas, Taylor C., and F. Daniel Hidalgo. 2011. "Controlling the airwaves: Incumbency advantage and community radio in Brazil." *American Journal of Political Science* 55(4):869-885.

Djankov, Simeon, Caralee McLiesh, Tatiana Nenova, and Andrei Shleifer. 2003. "Who Owns the Media?" *Journal of Law and Economics* 46(2):341-382.

*Durante, Ruben, and Brian Knight. 2012. "Partisan control, media bias and viewer responses: Evidence from Berlusconi's Italy." *Journal of the European Economic Association* 10(3):451-481.

Egorov, Georgy, Sergei Guriev, and Konstantin Sonin. 2009. "Why resource-poor dictators allow freer media: A theory and evidence from panel data." *American Political Science Review* 103(4):645-668.

Gehlbach, Scott, and Konstantin Sonin. 2014. "Government control of the media." *Journal of Public Economics* 118:163-171.

Gentzkow, Matthew, Nathan Petek, Jesse Shapiro, and Michael Sinkinson. 2015. "Do Newspapers Serve the State? Incumbent Party Influence on the US Press, 1869-1928." *Journal of the European Economic Association* 13(1):29-61.

*+Groseclose, Tim, and Jeffrey Milyo. 2005. "A measure of media bias." *Quarterly Journal of Economics* 120(4):1191-1237.

*Guriev, Sergei, and Daniel Treisman. 2020. "A theory of informational autocracy." *Journal of Public Economics* 186:104158.

Guriev, Sergei, and Daniel Treisman. 2022. *Spin dictators: The changing face of tyranny in the 21st century*. Princeton University Press.

*Kamenica, Emir. 2019. "Bayesian persuasion and information design." *Annual Review of Economics* 11:249-272.

*King, Gary, Jennifer Pan, and Margaret E. Roberts. 2014. "Reverse-engineering censorship in China: Randomized experimentation and participant observation." *Science* 345(6199).

Lorentzen, Peter, 2014. "China's strategic censorship." *American Journal of Political Science* 58(2):402-414.

Knight, Brian, and Ana Tribin. 2019. "The limits of propaganda: Evidence from Chavez's Venezuela." *Journal of the European Economic Association* 17(2):567-605.

*Kronick, Dorothy, and John Marshall. 2024. "Collateral censorship: Theory and evidence from Venezuela." Working paper.

*Martin, Gregory J., and Joshua McCrain. 2019. "Local news and national politics." *American Political Science Review* 113(2):372-384.

McMillan, John, and Pablo Zoido. 2004. "How to Subvert Democracy: Montesinos in Peru." *Journal of Economic Perspectives* 18(4):69-92.

Petrova, Maria. 2011. "Newspapers and parties: How advertising revenues created an independent press." *American Political Science Review* 105(4):790-808.

Rahmani, Bardia. 2024. "Propaganda by Proxy: How Autocrats Use Surrogates to Conceal Their Control of the Media." Working paper.

Reuter, Jonathan, and Eric Zitzewitz. 2006. "Do Ads Influence Editors? Advertising and Bias in the Financial Media." *Quarterly Journal of Economics* 121(1):197-227.

Rozenas, Arturas, and Denis Stukal. 2019. "How Autocrats Manipulate Economic News: Evidence from Russia's State-Controlled Television." *Journal of Politics* 81(3):982-996.

Qin, Bei, David Stromberg, and Yanhui Wu. 2018. "Media bias in China." *American Economic Review* 108(9):2442-2476.

Xu, Xu. 2021. "To Repress or To Co-opt? Authoritarian Control in the Age of Digital Surveillance." *American Journal of Political Science* 65(2):309-325.

Lecture 18, 4/1 – What does the media choose to report? – production constraints and demand side explanations

Chan, Jimmy, and Wing Suen. 2008. "A Spatial Theory of News Consumption and Electoral Competition." *Review of Economic Studies* 75(3):699-728.

*Baron, David P. 2006. "Persistent Media Bias." *Journal of Public Economics* 90(1):1-36.

Bernhardt, Dan, Stefan Krasa, and Mattias Polborn. 2008. "Political polarization and the electoral effects of media bias." *Journal of Public Economics* 92(5-6):1092-1104.

Cagé, Julia, Nicolas Hervé, and Marie-Luce Viaud. 2020. "The production of information in an online world." *Review of Economic Studies* 87(5):2126-2164.

*Gentzkow, Matthew, and Jesse M. Shapiro. 2006. "Media Bias and Reputation." *Journal of Political Economy* 114(2):280-316.

*+Gentzkow, Matthew, and Jesse M. Shapiro. 2010. "What Drives Media Slant? Evidence From U.S. Daily Newspapers." *Econometrica* 78(1):35-71.

Hamilton, James T. 2011. All the News That's Fit to Sell. Princeton University Press.

*Hatte, Sophie, Etienne Madinier, and Ekaterina Zhuravskaya. 2023. "Reading Twitter in the Newsroom: Web 2.0 and Traditional-Media Reporting of Conflicts." CEPR working paper.

*Larreguy, Horacio, Christopher Lucas, and John Marshall. 2023. "When do media stations support political accountability? Evidence from a field experiment in Mexico." Working paper.

Mullainathan, Sendhil, and Andrei Shleifer. 2005. "The Market for News." *American Economic Review* 95(4):1031-1053.

Suen, Wing. 2004. "The Self-Perpetuation of Biased Beliefs." *Economic Journal* 114:377-396.

Lecture 19, 4/3 – Whether and how special interests shape politics

Ansolabehere, Stephen, John M. De Figueiredo, and James M. Snyder Jr. 2003. "Why is there so little money in US politics." *Journal of Economic Perspectives* 17(1):105-130.

Anzia, Sarah F. 2019. "Looking for Influence in All the Wrong Places." *Journal of Politics* 81(1):343-351.

Austen-Smith, David, and John R. Wright. 1994. "Counteractive Lobbying." *American Journal of Political Science* 38(1):25-44.

Baron, David P. 1994. "Electoral Competition with Informed and Uniformed Voters." *American Political Science Review* 88(1):33-47.

*Bertrand, Marianna, Matilde Bombardini, and Francesco Trebbi. 2014. "Is it whom you know or what you know? An empirical assessment of the lobbying process." *American Economic Review* 104(12):3885-3920.

*Bertrand, Marianna, Matilde Bombardini, Raymond Fisman, and Francesco Trebbi. 2020. "Tax-Exempt Lobbying: Corporate Philanthropy as a Tool for Political Influence." *American Economic Review* 110(7):2065-2102.

Blanes i Vidal, Jordi, Mirko Draca, and Christian Fons-Rosen. 2012. "Revolving door lobbyists." *American Economic Review* 102(7):3731-3748.

Bombardini, Matilde, and Francesco Trebbi. 2020. "Empirical models of lobbying." *Annual Review of Economics* 12(1):391-413.

*Dixit, Avsinash, and John Londregan. 1996. "The determinants of success of special interests in redistributive politics." *Journal of Politics* 58(4):1132-1155.

Fowler, Anthony, Haritz Garro, and Jorg L. Spenkuch. 2020. "Quid Pro Quo? Corporate Returns to Campaign Contributions." *Journal of Politics* 82(3):844-858.

Gawande, Kishore, and Usree Bandyopadhyay. 2000. "Is Protection for Sale? Evidence on the Grossman-Helpman Theory of Endogenous Protection." *Review of Economics and Statistics* 82(1):139-152.

Gawande, Kishore, Pravin Krishna, and Marcelo Olarreaga. 2009. "What Governments Maximize and Why: The View from Trade." *International Organization* 63(3):491-532.

Giger, Nathalie, and Heike Klüver. 2016. "Voting against your constituents? How lobbying affects representation." *American Journal of Political Science* 60(1):190-205.

Gilens, Martin. 2012. Affluence and Influence: Economic Inequality and Political Power in America. Princeton University Press.

Gilens, Martin, and Benjamin I. Page. 2014. "Testing Theories of American Politics: Elites, Interest Groups, and Average Citizens." *Perspectives on Politics* 12(3):564-581.

Goldberg, Pinelopi Koujianou, and Giovanni Maggi. 1999. "Protection for sale: An empirical investigation." *American Economic Review* 89(5):1135-1155.

Groseclose, Tim, and James M. Snyder Jr. 1996. "Buying supermajorities." *American Political Science Review* 90(2):303-315.

*Grossman, Gene M., and Elhanan Helpman. 1994. "Protection for Sale." *American Economic Review* 84(4):833-850.

*Hall, Richard L., and Alan V. Deardorff. 2006. "Lobbying as legislative subsidy." *American Political Science Review* 100(1):69-84.

Hirsch, Alexander V., Karam Kang, and B. Pablo Montagnes, and Hye-Young You. 2019. "Lobbyists as Gatekeepers: Theory and Evidence." Working paper.

Kalla, Joshua L., and David E. Broockman. 2016. "Campaign Contributions Facilitate Access to Congressional Officials: A Randomized Field Experiment." *American Journal of Political Science* 60(3):545-558.

*Schnakenberg, Keith E., and Ian R. Turner. 2024. "Formal Theories of Special Interest Influence." *Annual Review of Political Science* 27:401-421.

Shepherd, Michael E., and Hye-Young You. 2020. "Exit Strategy: Career Concerns and Revolving Doors in Congress." *American Political Science Review* 114(1):270-284.

You, Hye-Young. 2017. "Ex Post Lobbying." Journal of Politics 79(4):1162-1176.

Lecture 20, 4/8 – Electoral clientelism

*+Baird, Sarah J., Aislinn Bohren, Craig McIntosh, and Berk Ozler. 2018. "Optimal Design of Experiments in the Presence of Interference." *Review of Economics and Statistics* 100(5):844-860.

+Blair, Graeme, and Kosuke Imai. 2012. "Statistical Analysis of List Experiments." *Political Analysis* 20:47-77.

*Blattman, Chris, Horacio Larreguy, Ben Marx, and Otis Reid. 2024. "Eat Widely, Vote Wisely? Lessons from a Campaign Against Vote Buying in Uganda." Working paper.

Cantu, Francisco. 2019. "Groceries for Votes: The Electoral Returns of Vote-Buying." *Journal of Politics* 81(3):790-804.

Dekel, Eddie, Matthew O. Jackson, and Asher Wolinsky. 2008. "Vote Buying: General Elections." *Journal of Political Economy* 116(2):351-380.

Finan, Frederico, and Laura Schechter. 2012. "Vote-buying and Reciprocity." *Econometrica* 80(2):863-882.

Fujiwara, Thomas, and Leonard Wantchekon. 2013. "Can Informed Public Deliberation Overcome Clientelism? Experimental Evidence from Benin." *American Economic Journal: Applied Economics* 5(4):241-255.

*Gans-Morse, Jordan, Sebastián Mazzuca, and Simeon Nichter. 2014. "Varieties of Clientelism: Machine Politics during Elections." *American Journal of Political Science* 58(2):415-432.

Golden, Miriam A., and Eugenia Nazrullaeva. 2023. *The Puzzle of Clientelism: Political Discretion and Elections Around the World*. Cambridge University Press.

*Gonzalez-Ocantos, Ezequiel, Chad Kiewiet de Jonge, Carlos Meléndez, Javier Osorio, and David W. Nickerson. 2012. "Vote Buying and Social Desirability Bias: Experimental Evidence From Nicaragua." *American Journal of Political Science* 56(1):202-217.

Greene, Kenneth F. 2021. "Campaign Effects and the Elusive Swing Voter in Modern Machine Politics." *Comparative Political Studies* 54(1):77-109.

Harris, J. Andrew, and Daniel N. Posner. 2019. "(Under What Conditions) Do Politicians Reward Their Supporters? Evidence from Kenya's Constituencies Development Fund." *American Political Science Review* 113(1):123-139.

Hicken, Allen, and Noah Nathan. 2020. "Clientelism's Red Herrings: Dead Ends and New Directions in the Study of Nonprogrammatic Politics." *Annual Review of Political Science* 23:277-294.

Hidalgo, F. Daniel, and Simeon Nichter. 2016. "Voter buying: Shaping the electorate through clientelism." *American Journal of Political Science* 60(2):436-455.

*Larreguy, Horacio, John Marshall, and Pablo Querubín. 2016. "When do parties buy turnout? How monitoring capacity facilitates voter mobilization in Mexico." *American Political Science Review* 110(1):160-179.

Nichter, Simeon. 2008. "Vote Buying or Turnout Buying? Machine Politics and the Secret Ballot." *American Political Science Review* 102(1):19-31.

Rueda, Miguel R. 2016. "Small Aggregates, Big Manipulation: Vote Buying Enforcement and Collective Monitoring." *American Journal of Political Science* 61(1):163-177.

Schaffer, Joby, and Andy Baker. 2015. "Clientelism as persuasion-buying: Evidence from Latin America." *Comparative Political Studies* 48(9):1093-1126.

Stokes, Susan C. 2005. "Perverse accountability: A formal model of machine politics with evidence from Argentina." *American Political Science Review* 99:315-325.

Stokes, Susan C., Thad Dunning, Marcelo Nazareno, and Valeria Brusco. 2013. *Brokers, voters, and clientelism: The puzzle of distributive politics*. Cambridge University Press.

*Schechter, Laura, and Srinivasan Vasudevan. 2023. "Persuading voters to punish corrupt vote-buying candidates: Experimental evidence from a large-scale radio campaign in India." *Journal of Development Economics* 160:102976.

Vicente, Pedro C. 2014. "Is Vote Buying Effective? Evidence from a Field Experiment in West Africa." *Economic Journal* 124 (574): 356–387.

Wantchekon, Leonard. 2003. "Clientelism and Voting Behavior: Evidence From A Field Experiment In Benin." *World Politics* 55:399-422.

Lecture 21, 4/10 – Patronage and non-electoral clientelism

Anderson, Siwan, Patrick Francois, and Ashok Kotwal. 2015. "Clientelism in Indian Villages." *American Economic Review* 105(6):1780-1816.

Auerbach, Adam Michael, and Tariq Thachil. 2018. "How Clients Select Brokers: Competition and Choice in India's Slums." *American Political Science Review* 112(4):775-791.

Baland, Jean-Marie, and James A. Robinson. 2008. "Land and Power: Theory and Application from Chile." *American Economic Review* 98(5):1737-1765.

Baldwin, Kate. 2013. "Why Vote with the Chief? Political Connections and the Performance of Representatives in Zambia." *American Journal of Political Science* 57(4):794-809.

*Bobonis, Gustavo J., Paul Gertler, Marco Gonzalez-Navarro, and Simeon Nichter. 2022. "Vulnerability and Clientelism." *American Economic Review* 112(11):3627-3659.

*Colonnelli, Emanuele, Mounu Prem, and Edoardo Teso. 2020. "Patronage and Selection in Public Sector Organizations." *American Economic Review* 110(10):3071-3099.

Folke, Olle, Shigeo Hirano and James M. Snyder Jr. 2011. "Patronage and Elections in U.S. States." *American Political Science Review* 105(3):567-585.

Hassan, Mai, Horacio Larreguy, and Stuart Russell. 2024. "Who gets hired? Political patronage and bureaucratic favoritism." *American Political Science Review* 118(4):1913-1930.

Magaloni, Beatriz. 2006. *Voting for Autocracy: Hegemonic Party Survival and its Demise in Mexico*. Cambridge University Press.

*Robinson, James, and Thierry Verdier. 2013. "The Political Economy of Clientelism." *Scandinavian Journal of Economics* 115(2):260-291.

Shefter, Martin. 1977. "Party and Patronage: Germany, England, and Italy." *Politics and Society* 7:403-451.

Lecture 22, 4/15 – When do bureaucrats implement politicians' will?

Ashraf, Nava, Oriana Bandiera, Edward Davenport, and Scott S. Lee. 2020. "Losing Prosociality in the Quest for Talent? Sorting, Selection, and Productivity in the Delivery of Public Services." *American Economic Review* 110(5):1355-1394.

Banerjee, Abhijit V., Esther Duflo, and Rachel Glennerster. 2008. "Putting a Band-Aid on a Corpse: Incentives for Nurses in the Indian Public Health Care System." *Journal of the European Economic Association* 6(2–3):487-500.

Becker, Gary S., and George J. Stigler. 1974. "Law Enforcement, Malfeasance, and Compensation of Enforcers." *Journal of Legal Studies* 3(1):1-18.

*Bertrand, Marianne, Robin Burgess, Arunish Chawla, and Guo Xu. 2020. "The Glittering Prizes: Career Incentives and Bureaucrat Performance." *Review of Economic Studies* 87(2):626-655.

*Best, Michael, Jonas Hjort, and David Szakonyi. 2023. "Individuals and Organizations as Sources of State Effectiveness." *American Economic Review* 113(8):2121-2167.

*Dal Bo, Ernesto, Frederico Finan, and Martin Rossi. 2013. "Strengthening State Capabilities: The Role of Financial Incentives in the Call to Public Service." *Quarterly Journal of Economics* 128(3):1169-1218.

Duflo, Esther, Pascaline Dupas, and Michael Kremer. 2011. "Peer effects, teacher incentives, and the impact of tracking: Evidence from a randomized evaluation in Kenya." *American Economic Review* 101(5):1739-1774.

*Duflo, Esther, Rema Hanna, and Stephen Ryan. 2012. "Incentives Work: Getting Teachers to Come to School." *American Economic Review* 102(4):1241-1278.

Fisman, Raymond, and Youngxiang Wang. 2017. "The Distortionary Effects of Incentives in Government: Evidence from China's Death Ceiling Program." *American Economic Journal: Applied Economics*.

Hanna, Rema, and Shing-Yi Wang. 2017. "Dishonesty and Selection into Public Service." *America Economic Journal: Economic Policy* 9(3):262-290.

Khan, Adnan Q., Asim I. Khwaja and Benjamin A. Olken. 2019. "Making Moves Matter: Experimental Evidence on Incentivizing Bureaucrats through Performance-Based Posting." *American Economic Review* 109(1):237-270.

Mbiti, Isaac, Karthik Muralidharan, Mauricio Romero, Youdi Schipper, Constantine Manda, and Rakesh Rajani. 2019. "Inputs, incentives, and complementarities in education: Experimental evidence from Tanzania." *Quarterly Journal of Economics* 134(3):1627-1673.

*Muralidharan, Karthik, and Venkatesh Sundararaman. 2011. "Teacher Performance Pay: Experimental Evidence from India." *Journal of Political Economy* 119(1):39-77.

Prendergast, Canice. 2007. "The motivation and bias of bureaucrats." *American Economic Review* 180-196.

Spenkuch, Jörg L., Edoardo Teso, and Guo Xu. 2023. "Ideology and Performance in Public Organizations." *Econometrica* 91(4):1171-1203.

Lecture 23, 4/17 – When can and do politicians effectively oversee bureaucrats?

Aghion, Philippe, and Jean Tirole. 1997. "Formal and Real Authority in Organizations." *Journal of Political Economy* 105(1):1-29.

Alesina, Alberto, and Guido E. Tabellini. 2007. "Bureaucrats or politicians? Part I: A single policy task." *American Economic Review* 97(1):169-179.

Alesina, Alberto, and Guido E. Tabellini. 2008. "Bureaucrats or politicians? Part II: Multiple policy tasks." *Journal of Public Economics* 92(3):426-447.

*Bandiera, Oriana, Michael Best, Adnan Khan, and Andrea Prat. 2021. "The Allocation of Authority in Organizations: A Field Experiment with Bureaucrats." *Quarterly Journal of Economics* 136(4):2195-2242.

Bai, Ying, and Ruixue Jia. 2016. "Elite Recruitment and Political Stability: The Impact of the Abolition of China's Civil Service Exam." *Econometrica* 84(2):677-733.

Bardhan, Pranab, and Dilip Mookherjee. 2000. "Capture and Governance at Local and National Levels." *American Economic Review* 90(2):35-39.

Bhavnani, Rikhil R., and Alexander Lee. 2018. "Local embeddedness and bureaucratic performance: Evidence from India." *Journal of Politics* 80(1):71-87.

Bloom, Nicholas, Carol Propper, Stephan Seiler and John Van Reenen. 2015. "The Impact of Competition on Management Practices in Public Hospitals." *Review of Economic Studies* 82(2):457-489.

Callen, Michael, Saad Gulzar, Ali Hasanain, Yasir Khan, and Arman Rezaee. 2020. "Data and Policy Decisions: Experimental Evidence from Pakistan." *Journal of Development Economics* 146:102523.

*Dasgupta, Aditya, and Devesh Kapur. 2020. "The political economy of bureaucratic overload: Evidence from rural development officials in India." *American Political Science Review* 114(4):1316-1334.

Gailmard, Sean, and John W. Patty. 2007. "Slackers and Zealots: Civil Service, Policy Discretion and Bureaucratic Expertise." *American Journal of Political Science* 51(4):873-889.

Gulzar, Saad and Benjamin J. Pasquale. 2017. "Politicians, Bureaucrats, and Development: Evidence from India." *American Political Science Review* 111(1):162-183.

Grossman, Guy, and Tara Slough. 2022. "Government Responsiveness in Developing Countries." *Annual Review of Political Science* 25:131-153.

Huber, John D., and Charles R. Shipan. 2006. "Politics, Delegation and Bureaucracy." In Barry R. Weingast and Donald A. Wittman, *The Oxford Handbook of Political Economy*, Oxford University Press.

Huber, John, Charles Shipan, and Madelaine Pfahler. 2001. "Legislatures and Statutory Control of Bureaucracy." *American Journal of Political Science* 45(2):330-345.

Martin, Lucy, and Pia J. Raffler. 2021. "Fault lines: the effects of bureaucratic power on electoral accountability." *American Journal of Political Science* 65(1):210-224.

McCubbins, Mathew D., and Thomas Schwartz. 1984. "Congressional oversight overlooked: Police patrols versus fire alarms." *American Journal of Political Science* 28(1):165-179.

Rich, Jessica A.J. 2023. "Outsourcing Bureaucracy to Evade Accountability: How Public Servants Build Shadow State Capacity." *American Political Science Review* 117(3): 835-850.

Pepinsky, Thomas B., Jan H. Pierskalla, and Audrey Sacks. 2017. "Bureaucracy and service delivery." *Annual Review of Political Science* 20:249-268.

*Raffler, Pia J. 2022. "Does political oversight of the bureaucracy increase accountability? Field experimental evidence from a dominant party regime." *American Political Science Review* 116(4):1443-1459.

Rasul, Imran, and Daniel Rogger. 2017. "Management of Bureaucrats and Public Service Delivery: Evidence from the Nigerian Civil Service." *Economic Journal* 128(608):413-446.

Reinikka, Ritva, and Jakob Svensson. 2004. "Local Capture: Evidence from a Central Government Transfer Program in Uganda." *Quarterly Journal of Economics* 119(2):679-705.

Reinikka, Ritva, and Jakob Svensson. 2005. "Fighting Corruption to Improve Schooling: Evidence from a Newspaper Campaign in Uganda." *Journal of the European Economic Association* 3(2-3):259-267.

Slough, Tara. 2024. "Bureaucratic quality and electoral accountability." *American Political Science Review* 118(4):1931-1950.

Slough, Tara. 2024. "Squeaky Wheels and Inequality in Bureaucratic Service Provision." Working paper.

Lecture 24, 4/22 – How is corruption measured and what are its effects?

*+Abadie, Alberto, Alexis Diamond, and Jens Hainmueller. 2010. "Synthetic control methods for comparative case studies: Estimating the effect of California's tobacco control program." *Journal of the American Statistical Association* 105(490):493-505.

*Acemoglu, Daron, Simon Johnson, Amir Kermani, James Kwak, and Todd Mitton. 2016. "The value of connections in turbulent times: Evidence from the United States." *Journal of Financial Economics* 121(2):368-391.

Acemoglu, Daron, and Thierry Verdier. 2000. "The Choice Between Corruption and Market Failures." *American Economic Review* 90(1):194-211.

Bandiera, Oriana, Andrea Prat, and Tommaso Valletti. 2009. "Active and Passive Waste in Government Spending: Evidence from a Policy Experiment." *American Economic Review* 99(4):1278-1308.

Banerjee, Abhijit V. 1997. "A theory of misgovernance." *Quarterly Journal of Economics* 112(4):1289-1332.

*Bertrand, Marianne, Simeon Djankov, Rema Hanna, and Sendhil Mullainathan. 2007. "Obtaining a Driver's License in India: An Experimental Approach to Studying Corruption." *Quarterly Journal of Economics* 122(4):1639-1676.

Colonnelli, Emanuele, and Mounu Prem. 2019. "Corruption and Firms." Working paper.

Ferguson, Thomas, and Hans-Joachim Voth. 2008. "Betting on Hitler: The Value of Political Connections in Nazi Germany." *Quarterly Journal of Economics* 123(1):101-137.

Fisman, Ray. 2001. "Estimating the Value of Political Connections." *American Economic Review* 91(4):1095-1102.

Fisman, Raymond, and Edward Miguel. 2007. "Corruption, norms, and legal enforcement: Evidence from diplomatic parking tickets." *Journal of Political Economy* 115(6):1020-1048.

+Gillen, Ben, Erik Snowberg, and Leeat Yariv. 2019. "Experimenting with Measurement Error: Techniques with Applications to the Caltech Cohort Study." *Journal of Political Economy* 127(4):1826-1863.

Guardado, Jenny. 2018. "Office-Selling, Corruption and Long-Term Development in Peru." *American Political Science Review* 112(4):971-995.

+Hazlett, Chad, and Yiqing Xu. 2018. "Trajectory Balancing: A General Reweighting Approach to Causal Inference with Time-Series Cross-Sectional Data." Working paper.

Khwaja, Asim Ijaz, and Atif Mian. 2005. "Do lenders favor politically connected firms? Rent provision in an emerging financial market." *Quarterly Journal of Economics* 120(4):1371-1411.

Mauro, Paolo. 1995. "Corruption and growth." *Quarterly Journal of Economics* 110(3):681-712.

Tirole, Jean. 1992. "A theory of collective reputations (with applications to the persistence of corruption and to firm quality)." *Review of Economic Studies* 63(1):1-22.

*Xu, Guo. 2018. "The Costs of Patronage: Evidence from the British Empire." *American Economic Review* 108(11): 3170-3198.

Lecture 25, 4/24 – How is corruption organized and mitigated?

Avis, Eric, Claudio Ferraz, and Frederico Finan. 2018. "Do government audits reduce corruption? Estimating the impacts of exposing corrupt politicians." *Journal of Political Economy* 126(5):1912-1964.

Bobonis, Gustavo J., Luis R. Camara Fuertes, and Rainer Schwabe. 2016. "Monitoring Corruptible Politicians." *American Economic Review* 106(8):2371-2405.

*Burgess, Robin, Matthew Hansen, Benjamin A. Olken, Peter Potaspov, and Stefanie Sieber. 2012. "The Political Economy of Deforestation in the Tropics." *Quarterly Journal of Economics* 127(4):1707-1754.

Di Tella, Rafael, and Ernesto Schargrodsky. 2003. "The role of wages and auditing during a crackdown on corruption in the city of Buenos Aires." *Journal of Law and Economics* 46(1):269-292.

*Khan, Adnan Q., Asim I. Khwaja, and Benjamin A. Olken. 2016. "Tax Farming Redux: Experimental Evidence on Performance Pay for Tax Collectors." *Quarterly Journal of Economics* 131(1):219-271.

Holland, Alisha C. 2016. "Forbearance." *American Political Science Review* 110(2):232-246.

Niehaus, Paul, and Sandip Sukhtankar. 2013. "Corruption Dynamics: The Golden Goose Effect." *American Economic Journal: Economic Policy* 5(4):230-269.

*Olken, Benjamin A. 2007. "Monitoring Corruption: Evidence from a Field Experiment in Indonesia." *Journal of Political Economy* 115(2):200-249.

*Olken, Benjamin A., and Patrick Barron. 2009. "The Simple Economics of Extortion: Evidence from Trucking in Aceh." *Journal of Political Economy* 117(3):417-452.

Ortner, Juan, and Sylvain Chassang. 2018. "Making corruption harder: Asymmetric information, collusion, and crime." *Journal of Political Economy* 126(5):2108-2133.

*Shleifer, Andrei, and Robert W. Vishny. 1993. "Corruption." *Quarterly Journal of Economics* 108(3):599-617.

Shleifer, Andrei, and Robert W. Vishny. 1994. "Politicians and Firms." *Quarterly Journal of Economics* 109(4):995-1025.

Williams, Martin J. 2017. "The political economy of unfinished development projects: Corruption, clientelism, or collective choice?" *American Political Science Review* 111(4):705-723.

Zamboni, Yves, and Stephan Litschig. 2018. "Audit Risk and Rent Extraction: Evidence from a Randomized Evaluation in Brazil." *Journal of Development Economics* 134:133-149.

Student research project presentations 1, 4/29

Student research project presentations 2, 5/1